

**UNIVERSITY OF AGRICULTURAL SCIENCES, BANGALORE**

**AEX 321 Entrepreneurship Development and Business  
Communication  
III. B.Sc. (Hons.) Agriculture - A-Section  
II Semester of 2020-21**

**Entrepreneurship Project Plan on**

**Related Photo**

**Prepared and Submitted by:**

Name of the student : \_\_\_\_\_

ID No. : \_\_\_\_\_

**DEPARTMENT OF AGRICULTURAL EXTENSION  
COLLEGE OF AGRICULTURE, UAS, GKVK, BENGALURU – 560065  
2021-22**

# Getting started

Introduce Your Plan

Name : \_\_\_\_\_ ID No. \_\_\_\_\_

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- a. **Entrepreneur details:**
  
- b. **Entrepreneurship name:**
  
- c. **Entrepreneurship Address and postcode:**
  
- d. **Telephone number:**
  
- e. **Email address:**
  
- f. **Home address and postcode (if different from above):**
  
- g. **Home telephone number (if different from above):**
  
- h. **Home email address (if different from above):**
  
- i. **Briefly describe about the locale of the Entrepreneurship & Reasons for choosing the locale.**
  
- j. **Land and building to be used / Required :**
  
- k. **Plant and Machinery purchased / to be used :**
  
- l. **Production Process: Describe production process, process chart, technical know how, technology alternatives available, production programme.**

- m. Utilities: Water, power, steam, compressed air requirements, cost estimates, sources of utilities.**
- n. Transport and Communication: Mode, possibility of getting, costs.**
- o. Raw Material: List of raw material required by quality and quantity, sources of procurement, cost of raw material, tie-up arrangements, if any**
- p. Manpower: Manpower requirement by skilled and semi-skilled, sources of manpower supply, cost of procurement, requirement for training. and its cost.**
- q. Products: Product mix, estimated sales, distribution channels, competitions and their capacities, product standard, input-output ratio, product substitute.**
- r. Market: End-users of product, distribution of market as local, national, international, trade practices, sales promotion devices, and proposed market research.**
- s. Requirement of Working Capital: Working capital required, sources of working capital, need for collateral security, nature and extent of credit facilities offered and available.**
- t. Requirement of Funds: Break-up of project cost in terms of costs of land, building, machinery, miscellaneous assets, preliminary expenses, contingencies and margin money for working capital, arrangements for meeting the cost of setting up of the project.**
- u. Cost of Production and Profitability of first ten years.**
- v. Break-Even Analysis**
- w. Schedule of Implementation**

# Section one

## Executive summary

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**1.1 Business summary:**

**1.2 Business aims:**

**1.3 Financial summary:**

# Elevator Pitch

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**1.4 Your business name:**

**1.5 Strapline:** Mention phrases on why your customers should choose you, over competitors

**1.6 Elevator pitch:** Include persuasive statement you would use to spark interest in what your organization does

# Section two

## Entrepreneur's background

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### 2.1 Why do you want to run your own business?

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- 

### 2.2 Previous work experience:

- 
- 

### 2.3 Qualifications and education:

- 
- 

### 2.4 Training:

#### Details of future training courses you want to complete:

- 
- 

### 2.5 Hobbies and interests:

- 
- 

### 2.7 Additional information:

- 
-

# Section three

## Products and services

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### 3.1 What are you going to sell?

- A product
- A service
- Both

### 3.2 Describe the basic product/service you are going to sell:

- 
- 

### 3.3 Describe the different types of product/service you are going to be selling:

- 
- 

### 3.4 If you are not going to sell all your products/services at the start of your business, explain why not and when you will start selling them:

- 
- 

### 3.5 Additional information:

# Section four

## The market

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### 4.1 Are your customers:

Individuals

Businesses

Both

### 4.2 Describe your typical customer:

- 
- 

### 4.3 Where are your customers based?

- 
- 

### 4.4 What prompts your customers to buy your product/service?

- 
- 

### 4.5 What factors help your customers choose which business to buy from?

- 
- 

### 4.6 Have you sold products/services to customers already?

Yes / No.

If you answered “yes”, give details:

- 
- 

### 4.7 Have you got customers waiting to buy your product/service?

Yes / No.

If you answered “yes”, give details:

### 4.8 Additional information:

# Section five

## Market Research

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### 5.1 Key findings from desk research:

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### 5.2 Key findings from field research – customer questionnaires:

- 
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### 5.3 Key findings from field research – test trading:

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- 

### 5.4 Additional information:

# Section six

## Marketing strategy

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<u>What are you going to do?</u>	<u>Why have you chosen this marketing method?</u>	<u>How much will it cost?</u>
<ul style="list-style-type: none"><li>•</li><li>•</li></ul>	<ul style="list-style-type: none"><li>•</li><li>•</li></ul>	<ul style="list-style-type: none"><li>•</li><li>•</li></ul>
<u>TOTAL COST</u> <ul style="list-style-type: none"><li>•</li><li>•</li></ul>	<ul style="list-style-type: none"><li>•</li><li>•</li></ul>	<ul style="list-style-type: none"><li>•</li><li>•</li></ul>

# Section seven

## Competitor Analysis

### 7.1 Table of competitors

<u>Name.</u> <u>Location and</u> <u>Business</u> <u>Size</u>	<u>Product/ service</u>	<u>Price</u>	<u>Strengths</u>	<u>Weaknesses</u>
• •	• •	• •	• •	• •

**7.2 SWOT analysis :**

<b><u>Strengths</u></b> <ul style="list-style-type: none"><li>•</li><li>•</li></ul>	<b><u>Weaknesses</u></b> <ul style="list-style-type: none"><li>•</li><li>•</li></ul>
<b><u>Opportunities</u></b> <ul style="list-style-type: none"><li>•</li><li>•</li></ul>	<b><u>Threats</u></b> <ul style="list-style-type: none"><li>•</li><li>•</li></ul>

**7.3 Unique Selling Point (USP) : what makes your product or service better than competitors**

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-

# Section eight

## Operations and Logistics

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### 8.1 Production:

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### 8.2 Delivery to customers:

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### 8.3 Payment methods and terms:

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### 8.4 Suppliers:

<u>Name and location of supplier</u>	<u>Items required and prices</u>	<u>Payment arrangements</u>	<u>Reasons for choosing supplier</u>
• •	• •	• •	• •

### 8.5 Premises:

- 
- 

### 8.6 Equipment

<u>Item required</u>	<u>Already owned?</u>	<u>If being bought</u>		
		<u>New or second hand?</u>	<u>Purchased from</u>	<u>Price</u>
• •	• •	• •	• •	• •

### 8.7 Transport:

- 
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**8.8 Legal requirements:**

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**8.9 Insurance requirements:**

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**8.10 Management and staff:**

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**8.11 Additional information:**

# Section nine

## Costs and pricing strategy

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	<u>Product/ Service Name</u>	
<b>A</b>	<u>Number of units in calculation</u>	
<b>B</b>	<u>Product/service components</u>	<u>Components cost</u>
<b>C</b>	<u>Total product/service cost</u>	
<b>D</b>	<u>Cost per unit</u>	
<b>E</b>	<u>Price per unit</u>	
<b>F</b>	<u>Profit margin (Rs.)</u>	
<b>G</b>	<u>Profit margin (%)</u>	
<b>H</b>	<u>Mark up (%)</u>	

# Section ten

## Financial forecasts

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### 10.1 Sales and costs forecast

Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
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<b>A</b>	<b><u>Month name</u></b>													
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#### Sales forecast

<b>B</b>	<b><u>Product/service</u></b>													
<b>C</b>	<b><u>Product/service</u></b>													

#### Costs forecast

<b>D</b>	<b><u>Product/service</u></b>													
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<b>E</b>	<b><u>Assumptions</u></b> <b><u>(e.g. Seasonal trends)</u></b>													
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## 10.2 Personal survival budget

<u>Section</u>		<u>Monthly cost (Rs.)</u>
<b>A</b>	<u>Rent</u>	
<b>Estimated costs</b>		
	<u>Council tax</u>	NA
	<u>Gas, electricity and oil</u>	
	<u>Water rates</u>	
	<u>All personal and property insurances</u>	
	<u>Clothing</u>	
	<u>Food and housekeeping</u>	
	<u>Telephone</u>	
	<u>Hire charges (TV, DVD etc.)</u>	
	<u>Subscriptions (clubs, magazines etc.)</u>	
	<u>Entertainment (meals and drinks)</u>	
	<u>Vehicle insurance, service and maintenance</u>	
	<u>Children's expenditure and presents</u>	
	<u>Credit card, loan and other personal debt repayments</u>	
	<u>National Insurance</u>	NA
	<u>Other</u>	
<b>B</b>	<u>Total costs (Rs)</u>	
<b>C</b>		
<b>Estimated income</b>	<u>Income from family/partner</u>	
	<u>Part time job</u>	
	<u>Working tax credit</u>	
	<u>Child benefits</u>	NA
	<u>Other benefits</u>	
	<u>Other</u>	
<b>D</b>	<u>Total income (Rs.)</u>	
<b>E</b>	<u>Total survival income required (Rs.)</u>	

**10.3 Cashflow forecast**

<b>Month</b>		<b>Pre-start</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>Total</b>
<b>A</b>	<b>Month name</b>														
<b>Money in (Rs.)</b>															
<b>B</b>	<b>Funding from Govt./ Banks/ VC/AI/FI</b>														
	<b>Funding from other sources</b>														
	<b>Own funds</b>														
	<b>Incomes from Sales</b>														
	<b>Other</b>														
<b>C</b>	<b>Total Money in (Rs.)</b>														
<b>Money out (Rs.)</b>															
<b>D</b>	<b>Loan repayments</b>														
	<b>Personal drawings</b>														
<b>E</b>	<b>Total money out (Rs.)</b>														
<b>F</b>	<b>Balance (Rs.)</b>														
	<b>Opening Balance</b>														
	<b>Closing Balance</b>														



# Section eleven

## Back-up Plan

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### .1 Short-term plan:

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### .2 Long-term plan:

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### .3 Plan B:

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### .4 Plan B continued...:

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**Assignment of Sample Startup for project plan preparation**

ALB 8001	ABDULLHA DHAROSHIKO M (ICAR)	Plasticulture: Cutting Cost and Saving Time Mr. Hardik Kalubhai Rokad, Amreli, Gujarat
ALB 8002	ABHISHEK B R (NRI)	Passionate with a difference : A tale of Duck Power Mr. Vikas Kumar, Karnal, Haryana
ALB 8003	ABHISHEK GOWDA S (NRI)	Seeding income through Coco Peat Er. Edison Theodore Williams, Coimbatore, Tamil Nadu
ALB 8004	ABHISHEK K N	Barefooterschool: Bridging the techno-extension gap Mr. Avinash Salunke, Shirdi, Maharashtra
ALB 8005	ADARSH K P	"FAST MANTRA" of fish farming towards nutritional security Dr. Jehrul Islam, Guwahati, Assam
ALB 8006	AISWARYA CHANDRAHASAN (ICAR)	Solar Sprayer on Wheel Mr. Sangappa Sankanagoud, Bagalkot, Karnataka
ALB 8007	AISWARYA RAJ P T (ICAR)	A Farmer with a Difference Mr. Dhan Prakash Sharma Shamli, Uttar Pradesh
ALB 8008	AKASH GUPTA (ICAR)	Booming profits through 'Blooming Buds' Mr. Balbeer Singh Kambaj- Nainital, Uttarakhand
ALB 8009	AKASH M S	Profitable Piggery for All Mr. Dinesh Kumar Sagar- Rampur, Uttar Pradesh
ALB 8010	AKASH S	Creating Value from Weed Dr. Kabya Jyoti Bora- Guwahati, Assam
ALB 8011	AKASH S D (NRI)	Stretching Rubber Extension in the Northeast Mr. Longshithung Lotha- Dimapur, Nagaland
ALB 8012	AKASH S NAIK	A Master of Layer Poultry Dr. Ravinder Reddy- Hyderabad, Telangana
ALB 8013	AKSHATA B H	Money Can Indeed be Grown on Trees Mr. S. Senthyl Kumar- Pondicherry
ALB 8014	ALAGOND BASAVANT KHOT	Seeds of Success Mr. Sharad Deshpande- Hubballi, Karnataka
ALB 8015	ALANKRITA (ICAR)	Sustainability over the Long Term, Organically Mr. Ramesh Khaladkar- Pune, Maharashtra-
ALB 8016	ALLALLI RUKHAYA SULTANA	SRI brings Miracle in Paddy Mr. Sahilendra Awasthi- Varanasi, Uttar Pradesh
ALB 8017	AMOOLYA T	Adding Value to 'Raisins' Mr. Sachin Suresh Gawali- Maharashtra
ALB 8018	ANILSHANKAR N S	Sowing the Seed of Success Mr. Harender Singh- Udhamsingh, Uttarakhand
ALB 8019	ANITA V DAMBAL	Onions bring Happy Tears Mr. Gurudas Ashok Musmade- Ahmednagar, Maharashtra
ALB 8020	ANKESH MEENA (ICAR)	Ratooning in Shatavari (Asparagus racemosus) Mr. Adesh Kumar- Meerut, Uttar Pradesh
ALB 8021	ANKITA FONAN (ICAR)	Precise Fertiliser Dispenser to Minimise Cost and Maximise- Profit Mr. Kurra Pundarikakshudu Hyderabad, Telangana
ALB 8022	ANKITA KUMARI (ICAR)	VKS Agri-Clinics: Offering Diversified Farming Solutions to Farmers Mrs. S. Sellaponnu - Coimbatore, Tamil Nadu
ALB 8023	ANKITHA C	A Cottony Roll of Mycelium "Mushrooming" Income Mrs. Suman Kumari Sonepat, Haryana
ALB 8024	ANUBHA PANDEY (ICAR)	'Tradition and Technology Perfectly Blended' in RICH MASALA' Ms. J. Umamaheshwari Coimbatore, Tamil Nadu
ALB 8025	ANUSHA	High-value Nutritional Drinks by Mixing of Whey and Pearl Millet Mr. Sanjiv Singh Karnal, Haryana
ALB 8026	ANUSHA M	Ready-to-Eat Vegetables Mr. Hrishikesh S. Joshi Rahuri, Maharashtra
ALB 8027	ANUSREE T V (ICAR)	Bee Buzzing Success Mrs. Sunila Jakhar Jind, Haryana
ALB 8028	APEKSHA K S	Smart Farming Enabling Smart Living Mr. C. Ramachandran Pillai Kollam, Kerala
ALB 8029	APOORVA C S	Turning Seaweeds into Plant Growth Regulators Mr. Haridas Kumbhar Sangli, Maharashtra
ALB 8030	ARAVINDA NAIK P	Kangayam Cow Yielding Success in Drought Area Mr. Ganapathy Ramu Erode, Tamil Nadu
ALB 8031	ARJUN SAJJAN R	Scripting Success through Value Addition Ms. Komal Pisal Satara, Maharashtra
ALB 8032	ARPITHA U B	Freshwater Pearl Culture: A Profitable Venture in Uttar Pradesh Mr. Balmukund Gupta Varanasi, Uttar Pradesh
ALB 8033	ARUNDATHI VARMA	Organic Jaggery tastes Sweet Success Mr. Rajkumar Kharb Hissar, Haryana
ALB 8034	ASHOK WALIKAR	'Friend of Farmer' for Extension Services Honoured Mr Rajesh Kumar Singh Unnao, Uattar Pradesh
ALB 8035	ATTISO BHOWMICK (ICAR)	Agripreneur from Amravati honoured with "Shetinishtha Shetakari Purushkar Mr. Yuvraj Rathod Washim, Maharashtra

ALB 8036	BARATH GOWDA H <b>(NRI)</b>	When the Banker walks the talk of Agripreneur Mr. Channappa G. Zalaki Hubballi, Karnataka
ALB 8037	BASAVARAJ	Grow Your Own Vegetables, the Mr. Natarajan Way Mr. S. Natarajan Madurai, Tamil Nadu
ALB 8038	BHARATH D	Technology-driven Video Films Mr. B.N. Ambrisha Bangalore, Karnataka
ALB 8039	BHARATH KUMAR S	The Cotton Apps Mr. Parikshit D. Bokare Nanded, Maharashtra
ALB 8040	BHAVANA K	Empowering Rural Youth Mr. Ranjit Kumar Bora Nagoan, Assam
ALB 8041	BHAVANA N	Timely Deworming a Simple Way to Increase Milk Yield Dr. Pradip Buwaji Salve Beed, Maharashtra
ALB 8042	BHAVANI M YALIGAR <b>(NRI)</b>	Use of Fish Oil in Integrated Management of Fruits & Vegetables Mr. Rahul Balasaheb Kadam Solapur, Maharashtra
ALB 8043	BHOOMIKA J P <b>(NRI)</b>	The Story of Rags to Riches Mr. Vinit Pratap Singh Muzaffarnagar, Uttar Pradesh
ALB 8044	BHUVANESHWAR RAJESH NAIK	SEROHI Goat Rearing and Breeding Unit Mr. Tarun Kumar Yadav Sehore, Madhya Pradesh
ALB 8045	BINAYA KUMAR DAS <b>(ICAR)</b>	Quality Input with Consultancy a Gateway to Reach Farmers Mr R. Saravanan Ariyalur, Tamil Nadu
ALB 8046	BINDU R	Quality Inputs are the Key to Success Mrs.Vijayalaxmi Narsaiah Mamidala, Nanded, Maharashtra
ALB 8047	BINDUSHREE JD	Woman Agripreneur Promoting Industrial Growth in Naxalite Area Mrs. Preeti Bhele Sonkusare Gadchiroli, Maharashtra
ALB 8048	BUDDHI PRAKASH <b>(ICAR)</b>	Sunny Yellow Trap for Pest Ms. Nilisha L. Jibhakate Wardha, Maharashtra
ALB 8049	CHAYA B C	RS Agro Tech: Re-defining agri-consultancy Mr. Sandeep Meshram Gondia, Maharashtra
ALB 8050	CHETAK BHARADWAJ <b>(ICAR)</b>	Mango Making King Mr. Chaman Lal Lucknow, Uttar Pradesh
ALB 8051	CHETAN DURAGANNAVAR	Goat Farming a Boon for Landless Farmers Mr. Mahavir Yashwant Hatekar Islampur, Maharashtra
ALB 8052	CETHANKUMAR M <b>(LE)</b>	White Gold Mr. Jayesh Pawar Dhule, Maharashtra
ALB 8053	DARSHAN D	Dripping Success Mr. Amit Appasaheb Bhoshale Baramati, Maharashtra
ALB 8054	DARSHAN G P	Poultry is Best Option of Profit to Small Land Holder Mr. Anand Shivdas Ramteke Sindewahi, Maharashtra
ALB 8055	DEEKSHITHGOWDA C P	Vet Care with Difference Dr. S. Sujitha Viluppuram, Tamil Nadu
ALB 8056	DEEPAK B DEVARAMANI	Saplings of Livelihood Mr. T. V. Satish Dharmapuri, Tamil Nadu
ALB 8057	DEEPTHI D NAYAK	Integrated Farming System: Increasing Income, Reducing Cost Mr. Raj Kishor Sinha Nalanda, Bihar
ALB 8058	DEEPTI V DEVASUR	Ready to drink: offers good taste and good health Mr. S. Prakash Coimbatore, Tamil Nadu
ALB 8059	DHANUSH K	Quality seeds is the key mantra of sustainable farming Mr. Ranjit Singh Pannu Karnal, Haryana
ALB 8060	DHEERAJ M NANDA <b>(NRI)</b>	Money mushrooming indoors Mr. K. Vinoth Kottikuppam, Tamil Nadu
ALB 8061	DILEEPKUMAR	Micro-Irrigation: Conserve one drop at a time Mr. Rameshwar Takalkhede Kanhan, Maharashtra
ALB 8062	DIMPLE R	Rabbits Raised for Meat and Fur Mr. Rahul Thakur Dewas, Madhya Pradesh
ALB 8063	DIVYA P R <b>(NRI)</b>	A Fresh Start Up for Curcumin Mr. Nagesh Baburao Khandre Hingoli, Maharashtra
ALB 8064	DIVYASHREE R	Organic Poultry Feed Supplements Keep Birds Healthy Dr. L. A. Benhur Maraimalai Nagar, Tamil Nadu
ALB 8065	DIWAKAR REDDY M N	Flowers Blooming Income in J&K Valley Mr. Khurshid Ahmed Bhat Anantnag, J&K
ALB 8066	FARUKAHAMAD ITAGI	Scientific Nursery Advancing Apple Ms. Sheik Adeeba Yusuf Kulgam, J&K
ALB 8067	GAGAN B	High-density Mango Plantation Reduces Cost, Increases Profit Mr. Mallikarjun Singh Karnool, Andhra Pradesh
ALB 8068	GAGANA G	Breeding Goats, Multiplying Income Mr. Gyanendra Singh Bulandshahar, Uttar Pradesh
ALB 8069	GANASHREE R <b>(NRI)</b>	Empowerment of Rural Women through Value Addition Mr. Ranjeet Javeri Amravati, Maharashtra
ALB 8070	GANA VI L M	Rose Petals Preserving Sweets and Soothing Health Mr. Ashok Mahadevrao Phalke Amravati, Maharashtra
ALB 8071	GANESH M	Make a Day with Cashew Mr. Vasant Ankush Gawade Kolhapur, Maharashtra

ALB 8072	GANESH S	Grandma's Recipes: Pickling Success Mr. Akshay Dattatray Kakatkar Sawantwadi, Maharashtra
ALB 8073	GOUTHAM D N	Smart Farming through Custom Hiring Centre Mr. Rambhau Zagade Baramati Maharashtra
ALB 8074	GOWTHAM H P	Hay – Greening Income Mr. Santosh Nivrutti Nirmal Rahata, Maharashtra
ALB 8075	GURURAJ DASANNAVAR (LE)	Agro-tourism: De-touring the Urban Way to Villages Mr. Bharat Aher Dongri, Goa
ALB 8076	HANAMANTARAYA	Milk Chilling Centre Strengthening the Existing Milk Route Mr. Vikram Vilasrao Borawake Satara, Maharashtra
ALB 8077	HARISH B	Farmers Helpline: Online portal for Farm Machinery Sales Mr. Brahma Keshari Jajati Cuttack, Orissa
ALB 8078	HARSHA H G	Rural ICT Tool: Empowering Farmers Digitally Mr. Randeep Das Jalpai Gudi, West Bengal
ALB 8079	HARSHITHA B S	Leaf Culture: Cloning 100% Mother Characteristic Mr. S. Rajarathnam Mettupalayam, Tamil Nadu
ALB 8080	HARSHITHA K	Bowl of Paddy Mr. V.Soundararajan Thuvakudi, Tamil Nadu
ALB 8081	HARSHITHA KUMAR	Goat – The 'Poor Man's Cow' Creating Profitable Ventures for Landless Women Farmers Mrs. A. Ahila Ravi Namakkal, Tamil Nadu
ALB 8082	HARSHITHA M	Earthworm: A Farmer's Friend Protecting Soil and Increasing Income Mr. Kumar Purushottam Ranchi, Jharkhand
ALB 8083	HARSHITHA V T (NRI)	Swirl, Smell and Sip Mr. Eknath Palkar Sangli, Maharashtra
ALB 8084	HEMALATHA G	Silk Worms Spinning Profit Mr. Swapnil Dond Ahmednagar, Maharashtra
ALB 8085	HEMANTH KUMAR B M	Plant Hormones Regulating Crop Yield Mr. Abhijit Pandhopote Satara, Maharashtra
ALB 8086	INDHU P	Farm Mechanisation in Small Holdings Mr. M. Anandane Thirukkanur, Puducherry
ALB 8087	JAFREEN JAVERIA S	GRAS Agro: A Lead name in Agro-chemicals Sector Mr. Girish Deshmukh Pune, Maharashtra
ALB 8088	JAGAN NAYAK	Self-employment among Tribals Created by Mobile Vet-Clinic Dr. Bablu Sundi Jamshedpur, Jharkhand
ALB 8089	JAISON DSOUZA	Best Out of Waste Mr. Rohan Raut Nagpur, Maharashtra
ALB 8090	JAYANTH A	Smelling Profit through Roses Ms. Pranali Shewale Manewada, Nagpur, Maharashtra
ALB 8091	JEEVAN H R	Save the Planet, Buy Organic Mr. Ram Rakshak Pal Amroha, Uttar Pardseh
ALB 8092	JESHMITHA M (NRI)	Make Every Drop Count Mr. Lakhan Singh Semil Morena, Madhya Pradesh
ALB 8093	KAJAL SAHU (ICAR)	Basking in the Success of Pomegranate Farming Mr. Ravindra Singh Nikhoriya Khargone, Madhya Pradesh
ALB 8094	KALAVATHI B PATIL	Milking Money through Dairy Mr. Dineshbhai Sonabhai Patel Bansa Kantha, Gujarat
ALB 8095	KANAKA N Y	Count the Chickens before They Hatch Mr. Krishna Kumar Nishad Gorakhpur, Uttar Pradesh
ALB 8096	KAVANA K N	Gladiolus Blooming Income Mr. Ankit Kumar Meerut, Uttar Pradesh
ALB 8097	KAVANA P S	Seed Trays: Reducing Seedling Death Rate Mr. Ajinkya Ashokrao Pisal Katraj, Pune, Maharashtra
ALB 8098	KAVITA PARIT	Saral Agro Clinic Manufacturing 80 tons of Bio-fertiliser Mr. Sanjay Arora Agra, Uttar Pradesh